

2023 ANNUAL REPORT

BRIDGING THE GAP

Philadelphia
VIP





leverages the
powerful resources of the
community to provide quality
volunteer legal services and
ensure **access to justice** for
low-income Philadelphians.

Dear Friends:

We are immensely proud to share this report on another year of remarkable work in service of Philadelphia VIP's mission.

As our world and our technologies evolve, so do the expectations placed on legal professionals. Against this backdrop, we extend our deepest gratitude to our volunteers, who consistently prioritize our clients despite demands on their time.

In 2023, VIP volunteers contributed an extraordinary **21,969 hours** of pro bono work to resolve our clients' legal problems. Year after year, their unwavering dedication has been instrumental in bridging the gap between our low-income neighbors' needs and the availability of free legal services in the city.

While many of VIP's clients require urgent legal help to address immediate crises, we also have the privilege of helping many other Philadelphians **build and grow**.

Most notably, thanks to your support and the exceptional leadership of our staff, VIP's Community Economic Development project (page 10) reached new heights in 2023. We provided free legal assistance to entrepreneurs and small businesses at all levels, helping them to succeed in an ever-changing economic landscape.

In a similar vein, the sustained high demand for VIP's estate planning services (page 6) highlights the value of these

wealth-preserving solutions for our communities. Our estate planning volunteers served **a record number** of clients for the second year in a row.

To paraphrase a recent reflection from a VIP team member, much of our volunteers' pro bono work is by nature reactive; but in these projects, we have the privilege of taking proactive steps for our clients.

As you read through this report, we hope you see the concrete effects of your commitment and feel inspired to continue supporting VIP's work. The stories of resilience, success, and care for our neighbors showcased here are a direct result of your generosity and active involvement in our mission.

Thank you for your continued support of Philadelphia VIP. Your efforts are not only valued—they are critical to our success.

Sincerely,



Rida

Rida Haq
Executive Director



Megan E. Watson
Megan E. Watson
Board President

Our Legal Priorities

Philadelphia VIP trains and supports legal volunteers to represent Philadelphians who need a lawyer but cannot afford one.

We focus our efforts on **four key areas**:

Preventing Homelessness

Volunteer lawyers help Philadelphia residents resolve **tangled titles** and become the legal owners of their homes.

This priority area also encompasses our **eviction defense** work in Municipal Court.

Supporting Family Stability

Volunteer lawyers represent clients in family law matters: **child custody, divorce, Protection from Abuse, adoption**, and more.

Additionally, volunteers help clients become **guardians** of their incapacitated loved ones.

Preserving Income

Volunteers help low-income homeowners pass on family wealth with **estate planning**.

Much of VIP's consumer defense work, including **debt collection, auto accidents, slip-and-falls**, and other matters where a low-income client may lose what assets they have, also falls within this project.

Promoting Community Economic Development

These clients are not individual Philadelphians; rather, they are low- to moderate-income **small businesses and nonprofits** who receive a range of free legal services to operate and grow with security and peace of mind.

VIP's Year at a Glance

1,509

volunteers worked on
a VIP pro bono case

223

first-time volunteers
signed up for a case

996

new matters were
referred to legal
volunteers

1,909

Philadelphians
received pro bono
legal services

\$8,457,942

value of legal services
rendered at a cost of

\$0

to our clients

Preventing Homelessness

It costs **\$9,200** on average to resolve one **tangled title** in Philadelphia.

For a low-income homeowner seeking legal title to their home, that number can be an insurmountable hurdle.

Our clients—many of whom live in homes owned by their families for generations—need help clearing tangled titles so they can make repairs, apply for grant programs, and craft estate plans to pass on their homes to their children.

And for our clients in eviction defense and mortgage foreclosure matters, a volunteer lawyer can be the difference between a home and homelessness.

285
new cases referred in 2023

Deed Transfer	101
Eviction Defense	82
Probate	74
Quiet Title	23
Foreclosure	5

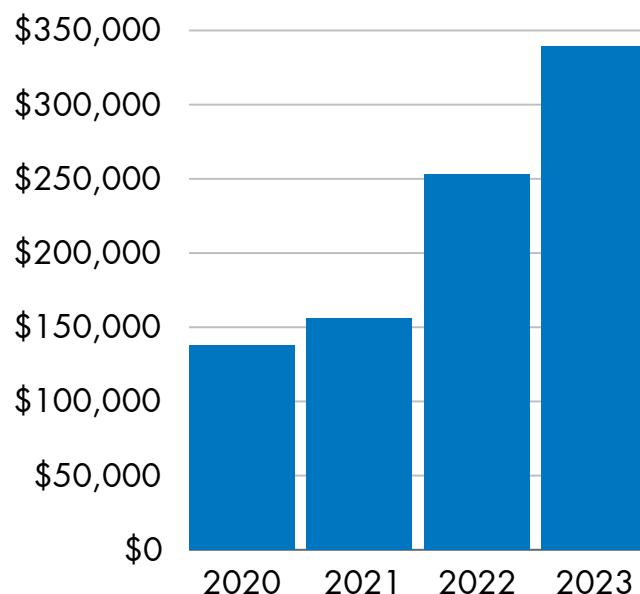
Tangled Title Fund (TTF) Sets a Record

The TTF is a City-run, VIP-administered grant program that helps preserve affordable housing by paying costs associated with clearing title.

Thanks in part to funding from the Neighborhood Preservation Initiative, a historic, multimillion-dollar investment in city homeownership and housing, the TTF disbursed a record **\$339,295** in 2023.

The TTF assisted **581 Philadelphians** last year, including 200 first-time recipients.

TTF Monies Disbursed Annually



Not only was it free; there also wasn't any judgment. Everyone was rooting for us.

Leslie D. lives in her grandmother's house, directly opposite the Sharswood home where she grew up. When her grandmother died, she informally inherited the home, like many of her neighbors.

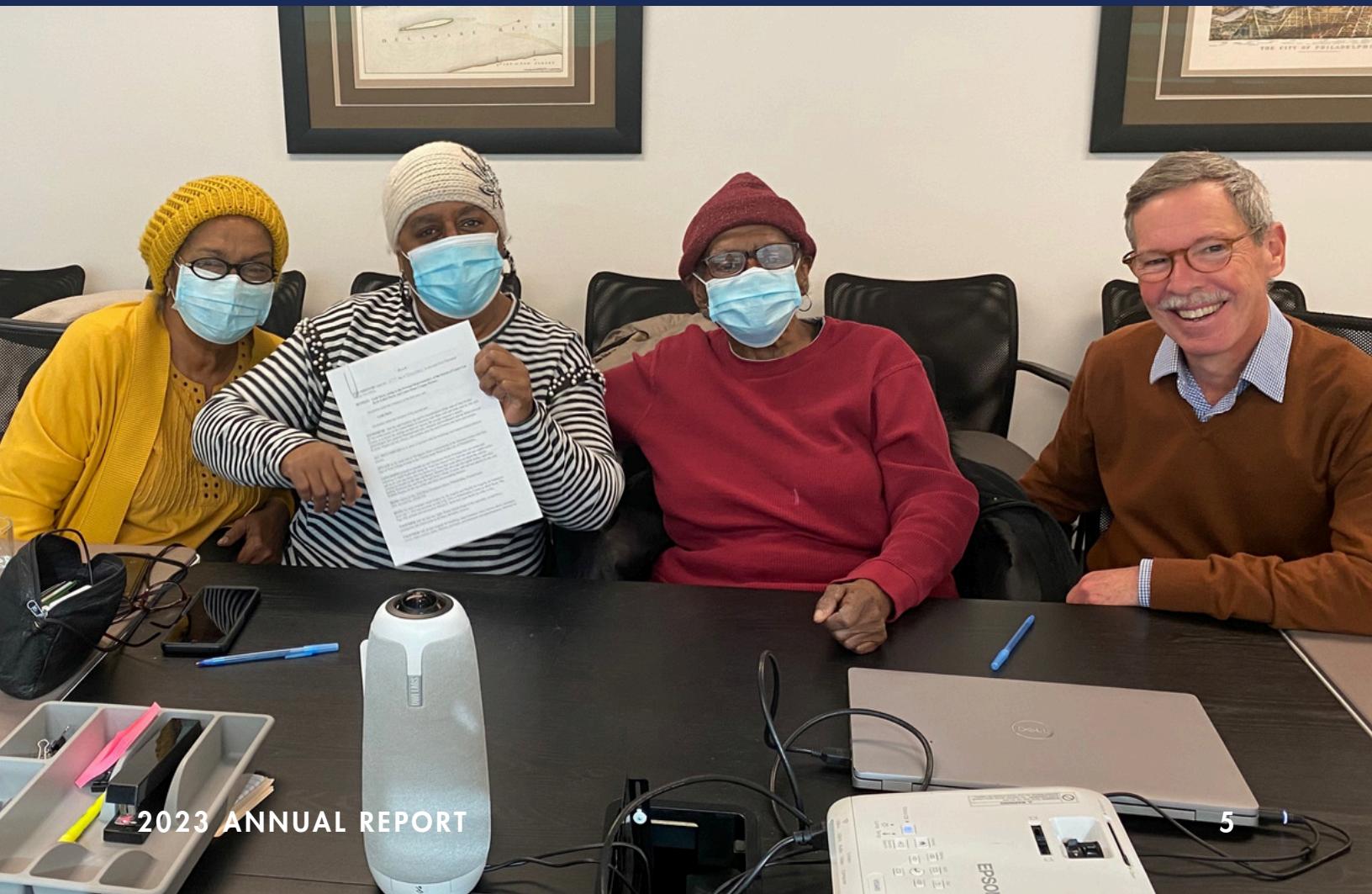
Leslie had heard she had a tangled title, but she was not sure how to fix it. People told her she needed a title company, or a Realtor, or a lawyer. "I was asking, 'Where do I begin?'" she recalled.

Leslie eventually connected with VIP at a tangled title and estate planning outreach

clinic. There, a volunteer lawyer walked Leslie and her mother through the probate process and explained they would need to administer her grandmother's estate.

The attorney signed on to represent Leslie and her mother after the clinic. Joined by Leslie's aunt, they signed a new deed granting Leslie title to the house where her family had lived for generations.

"I'm glad I did it," Leslie said. "It feels like security. It's my home. I did not want to leave this home."



Preserving Income

Estate planning helps Philadelphians pass on family wealth and prevent future title problems.

VIP referred a record **213 new estate planning matters** to volunteers in 2023, up from the previous year's record of 169.

Increased outreach from our staff and partnerships with community groups throughout Philadelphia helped us serve more clients than ever. Our collaboration with Habitat for Humanity Philadelphia, begun in 2022, led to a two-part

estate planning clinic in June where volunteers served 14 clients at a convenient location in West Powelton. At our October clinic, we matched volunteers with 24 clients following a training.

The program has also engaged a more diverse set of volunteers than in years past, including paralegals, notaries, and attorneys from non-traditional settings.



When my lawyer told me they dropped the case, I felt a weight lifted off my shoulders.

Giving Defendants a Fighting Chance

Volunteers in debt collection matters, which often involve third-party debt buyers and illegal collection practices, can make a world of difference just by showing up and pointing out deficiencies in the case.

Our volunteer lawyers also represent uninsured defendants in tort matters. These lawsuits can imperil clients' incomes or even their homes. Zealous defense from a pro bono attorney helps our clients preserve their assets.

VIP client Kim M., a block captain and grandmother from Nicetown, suffered a stroke in 2020 for which she needed emergency surgery.

"Two years after my surgery, the hospital sued me for \$13,000," Kim said. "That blew my mind, because I thought I was covered." VIP matched Kim with a volunteer to defend her at the hearing.

"The optics were terrible for the hospital," Kim's volunteer attorney said. "I told opposing counsel we were prepared to take this all the way to trial and tell Kim's story to a Philadelphia jury."

To Kim and her volunteer's delight, the hospital dropped the suit, allowing Kim to focus on her recovery.

Name Changes, Birth Certificates, and IDs

Each year, VIP volunteers assist clients who need legal help to establish their identities. Some clients want a name change to move on from an abusive relationship; others need to fix errors on an official document.

VIP consistently sees clients who are stuck in a legal catch-22 because they were never issued birth certificates. Seeking to get a photo ID for the first time, they try to obtain a "delayed" birth certificate, but they are told they need a photo ID to accomplish that.

In July, VIP held a roundtable training on these tricky situations, led by longtime volunteer Marc Zucker. We referred 25 name change/ID matters in 2023.

329

new cases referred in 2023

Estate Planning **213**

Consumer Debt **62**

Torts **29**

Name Change **25**

Supporting Family Stability

The cost of attorney fees should never pose a barrier to caring for one's children.

The majority of litigants in Philadelphia's Family Court are unrepresented. In cases where a person's most significant family relationships are at stake, a lawyer's help can guide both parties to a constructive solution. But many low-income parents find themselves on their own in the courtroom.

VIP has been matching custody litigants with volunteer attorneys for decades. While many of our custody volunteers are family law practitioners, we pride ourselves on our training program, which allows attorneys from any background to serve our clients in Family Court.

At our custody training in October, two expert volunteers prepared our attendees to handle their first VIP custody hearings.

102

new cases referred in 2023

Custody	59
Guardianship	27
Divorce	16

Empowering Clients as Caregivers

Outside of Family Court, VIP frequently works with families seeking legal guardianship of an incapacitated person.

These clients are often parents caring for children with developmental disabilities who have reached the age of majority and need assistance managing their affairs.

Just as often, our clients need guardianship decrees to care for their own parents or elderly relatives who suffer from dementia or some other debilitating condition.

VIP carefully screens these cases and works with families before referring them to volunteers to ensure there are no less restrictive alternatives and that all parties can reach a productive outcome.

Freedom to Move Forward

VIP's divorce program focuses on no-fault, no-asset matters where our clients simply seek to move on with their lives.

Divorce in Philadelphia is legally simple but procedurally complex, and it is nearly impossible to get a divorce decree pro se. Our volunteers help to bridge this gap.

In those moments when I'm in the courtroom next to my client, I feel I'm making an impact.

Victoria (a pseudonym) needed a lawyer's help to protect her life and to raise her two children in safety.

Victoria knew her former partner, with whom she shared custody of her kids, could be violent; she had suffered abuse at his hands for years and had managed to get a temporary Protection from Abuse (PFA) order against him.

When the abuse escalated and the children's father began to disregard the agreed-upon pick-up schedule, Victoria

filed for new PFA and custody orders.

VIP matched Victoria with two lawyers to ensure she would not have to fight alone. One, a litigation associate with no family law experience, connected with a VIP mentor to learn the ropes. After many hours and multiple continuances, he prevailed in securing a final PFA order.

The other, an experienced custody volunteer, secured a favorable order for Victoria and worked with her to seek PFA orders for her two children.



Promoting Community Economic Development

Small businesses and nonprofits make up the economic backbone of our neighborhoods.

Low- to moderate-income small business owners in Philadelphia face hefty costs—payroll, rent, customer development—that leave them little room in their budgets to pay for an attorney’s help.

Similarly, small nonprofits that serve our city’s public interest are often rich in enthusiasm, but they lack the connections to secure pro bono counsel on their own.

VIP connects these clients with volunteer attorneys for assistance at each stage of their journeys. With lawyers at their sides, they can make decisions with confidence and build up our local economy.

255

new cases referred in 2023

Small Business **179**

Nonprofit **76**

Clinics and Virtual Consultations

VIP is proud to provide two levels of pro bono legal assistance to our small business and nonprofit clients.

Cases where clients need a lawyer’s help completing a discrete project or task, like navigating a zoning appeal, drafting bylaws, or negotiating a contract, make up the bulk of our work.

Meanwhile, clients who would benefit from issue-spotting or general advice are matched with law firms and corporate counsel at legal clinics and virtual consultation sessions throughout the year.

In 2023, our volunteers served **82 clients** at clinics and rolling virtual consultations.

Educating Beyond Pro Bono Work

VIP held six free business law webinars in collaboration with Philadelphia attorneys in 2023. These trainings covered topics ranging from contract basics to licensing to protecting intellectual property.

I didn't have imaginary friends as a kid. I had an imaginary space: my hair salon.

Danni J. has been a hairstylist since age 13. She came to a VIP small business clinic in 2023 for advice on how to launch her hair loss therapy business.

"I was raised on the roughest streets of Philadelphia," she said. "My great-grandma was the neighborhood matriarch. She was a woman of many talents, and hair was one of them. Doing hair became my safe space growing up."

In the course of running a number of hair ventures, Danni came to specialize in hair

restoration therapy for people with cancer and autoimmune diseases.

After receiving advice at the clinic, Danni continued to work with VIP volunteer lawyers to create service agreements and negotiate a commercial lease, which she ultimately signed.

"Behind the chair, you are a counselor," she explained. "Your clients are going through so many things in life. I knew I needed to create a space for them." With VIP's help, Danni is now ready to open.



Recognizing Excellence

Through our Annual Awards and Volunteer of the Month spotlights, we aim to showcase our volunteers' exceptional commitment to service.

We gathered at FMC Tower on May 4, 2023 for our first in-person Awards Night since the pandemic. It was a long-overdue meeting of our volunteer community and a celebration of the outstanding pro bono work that lies at the heart of VIP's mission.

The Justice William J. Brennan, Jr. Awards, named for a U.S. Supreme Court Justice who championed equal access to legal

services for all, recognize attorneys and firms who make top-of-class contributions of time and talent to our clients.

Our remaining three awards are given to extraordinary new institutional partners, to lawyers who have gone above and beyond in their pro bono representation, and finally, to the pro bono attorney who carried the heaviest VIP caseload in a given year.



VIP's Annual Award Winners

Justice William J. Brennan, Jr. Awards

Janet Bauman, Esq.
Buchanan Ingersoll & Rooney
Kreher & Trapani
Toll Brothers

Trailblazing Partner Award

Accenture

Pro Bono Impact Award

Rodlena Sales, Esq.

MVP of VIP Award

Mark Fidanza, Esq.

Volunteers of the Month

January 2023

Judah Bellin, Esq.
Dechert

February 2023

Robert Cervone, Esq.
Marshall Dennehey

March 2023

Serena Gopal, Esq.
Blank Rome

April 2023

Igor Pleskov, Esq.
Saul Ewing

May 2023

Karen Flynn, Esq.

June 2023

Evan Caplan, Esq. and James Mulcahy
Cozen O'Connor

August 2023

Olivia Gabriel, Esq.
The Gabriel Law Firm

September 2023

Kerry Nelson, Esq.

October 2023

Antonio Clavijo
JPMorganChase

November 2023

M. Frannie Reilly, Esq.
McNees Wallace & Nurick

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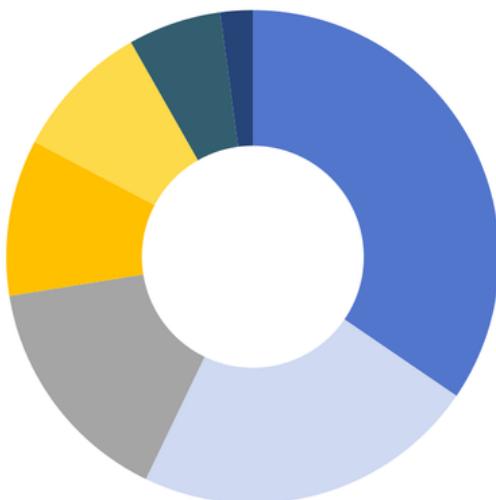
*VIP alumni

**In memoriam



Financials

REVENUE & SUPPORT (2023)
\$2,224,914



EXPENSES (2023)
\$2,187,629



■ Government Grants/Contracts
\$768,331 (35%)

■ Grants/Foundations
\$502,970 (23%)

■ Tangled Title Fund (Pass-Through)
\$340,983 (15%)

■ Law Firm Giving
\$228,010 (10%)

■ Individual Giving
\$201,637 (9%)

■ Corporate Giving
\$135,830 (6%)

■ Other Revenue
\$47,153 (2%)

■ Program Services
\$1,859,886 (85%)

■ Management and General
\$199,606 (9%)

■ Fundraising
\$128,137 (6%)

Net Assets, Beginning: \$2,583,740
Net Assets, End: \$2,621,025

Individual Contributors: 257
Organizational Contributors: 73

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We thank the following individuals for their generous support of VIP in 2023:

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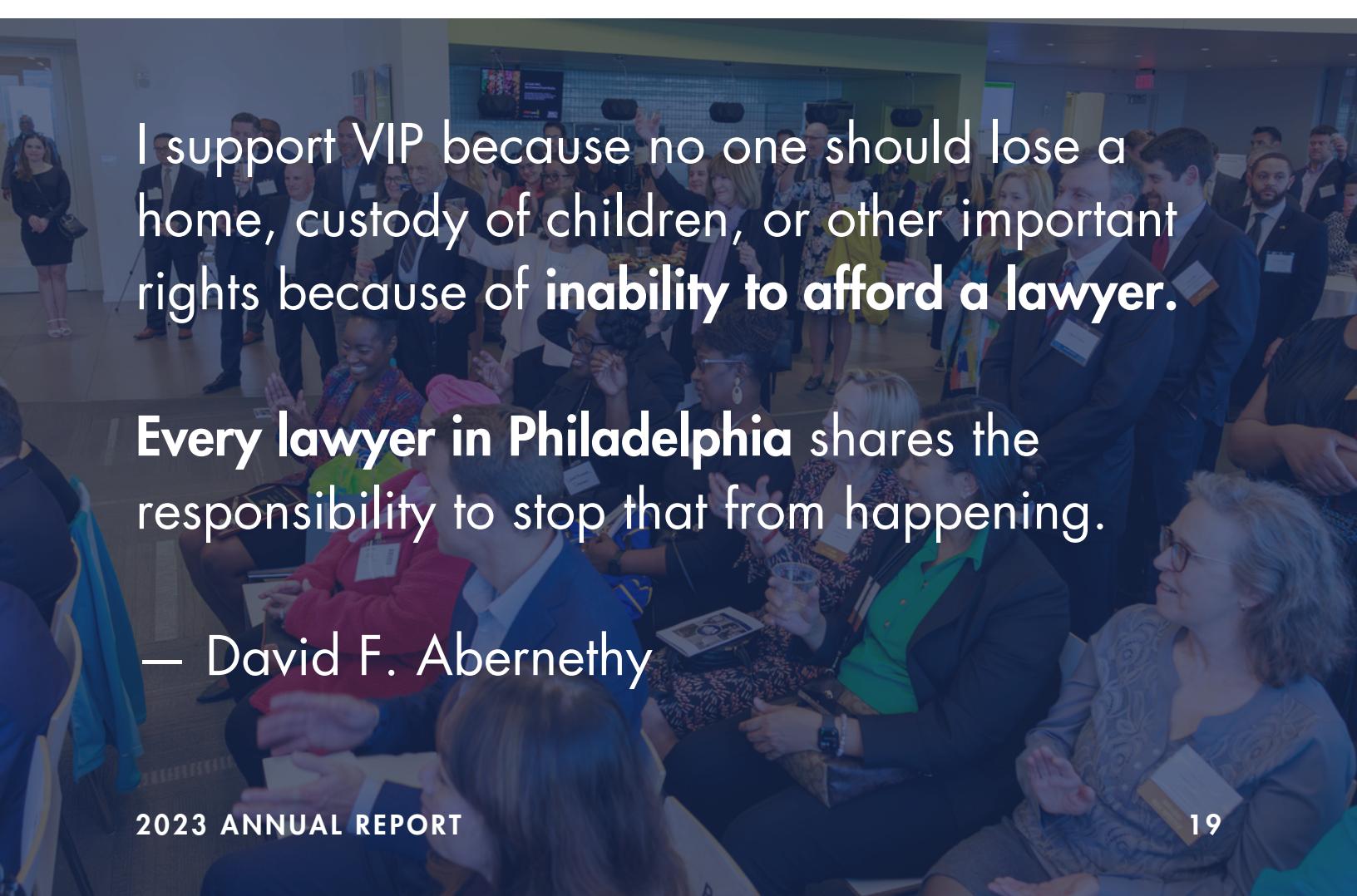
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I support VIP because no one should lose a home, custody of children, or other important rights because of **inability to afford a lawyer**.

Every lawyer in Philadelphia shares the responsibility to stop that from happening.

— David F. Abernethy

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Thank you to the organizations who sponsored our Annual Awards Night in 2023:

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Philadelphia VIP was founded in 1981 as a collaboration between the Philadelphia Bar Association, the private bar, and the public interest legal community to bridge the rapidly-widening **civil justice gap** between the legal needs of Philadelphia's low-income residents and the availability of affordable representation.

In the decades since, VIP has worked closely with our partners at the Philadelphia Bar Association to expand access to justice in Philadelphia.

VIP's staff and Board of Directors are proud to partner in the Bar Association's mission of "promoting justice, professional excellence and respect for the rule of law" and, by doing so, "foster understanding of, involvement in and access to the justice system."

We thank the Bar Association for its strong partnership and invaluable support and look forward to ongoing collaboration in the years to come.

Our Volunteers

We are deeply grateful to the legal volunteers who made our work possible in 2023.

Arwa Abdelmoula
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